

## Protecting your lifestyle

Your life is probably pretty full on right now with kicking off a career, maybe renting your first property and an active social life. Insurance is probably the last thing on your mind.

**What if?...** you suffered an injury in a road accident or a critical illness such as cancer, how would you cope then? Where would the money come from to protect your lifestyle?

Would you need to move back home to mum and dad and rely on them for financial support potentially placing a financial burden on them? Insurance makes it really easy to help keep your plans and all your hard-earned cash even if the worst were to happen.

Ask yourself, what would happen if I couldn't:

- pay the rent/mortgage?
- make my monthly credit card repayment?
- afford to socialise and catch up with friends?
- afford to keep my mobile, gym membership or car?

Consider your lifestyle now and what you could lose if something unexpected were to happen to you in the future and you didn't have insurance.

### Case Study

Simon (25) earns \$48,000 each year (\$4,000 per month) and pays half the monthly rent for a house he shares with Sally.

After a skiing accident, Simon required a knee reconstruction and was completely off his feet for three months. Also, when he returned to work, he was at 50% capacity for a further two months. Fortunately, Simon had taken out Income Protection insurance



**With insurance** - Simon received a total income of \$15,000 during the five months he was recovering consisting of sick leave, salary and Income Protection benefits.

**Without insurance** - With no Income Protection insurance, total income would have been \$8,000. Simon would have struggled to pay rent and might have had to move back home with his parents. He also wouldn't have been able to pay his car loan or credit card bills.

Simon's Income Protection insurance covered 75% of his income (\$3,000 per month). He received a benefit of \$3,000 per month for two months after his initial one-month waiting period (where he was covered by sick leave). Then, when he went back to work 2.5 days each week, he received 50% of his monthly benefit (\$1,500 per month) on top of his reduced salary of \$2,000 each month.

**Talk to us about protecting your lifestyle.**

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